

A message from your 2020 President Chris Whitten



What a year to be President of our REALTOR® Board.

Some may read that line with sarcasm. Not me. I couldn't be more proud of how us REALTORS® banded together, adapted our businesses and kept marching forward for our clients, community and each other. Yes, from afar 2020 may look like it needs a CTR-ALT-DEL or complete reinstall. But it's always in the most troubling, challenged-filled times that we find out who we truly are.

As your President, I've been able to see first hand REALTORS® helping REALTORS®. REALTORS® working countless hours to get the job done for their clients. REALTORS® making time to build homes in the community with Habitat for Humanity. REALTORS® probing every Job Lot to find hand

sanitizer and masks to keep their clients safe at showings. REALTORS® generously donating to well-deserving local charities. REALTORS® banding together to have a voice for homeownership at the local, state and national level. REALTORS® shopping Amazon during a virtual food drive for a local food pantry in need. REALTORS® putting distanced learning on hold to jump on a Zoom meeting for a Board or committee meeting. REALTORS® sharing trade secrets to make us all better REALTORS®. All of these during a major pandemic. All of this despite all the other major national and world events going on around us. We are REALTORS®. We keep our head held high and persevere. In my 12 years of sporting the REALTOR® blue, I can honestly say that 2020 has made me the proudest.

We still have many unknowns in the few months left of this unprecedented year. Let's continue to make the best of it. Stay strong. Remain selfless. Ask how you can help. Cooperate. Get involved. Make your voice heard. But most importantly...STAY POSITIVE. We are leaders. Be the reason someone smiles. Be the reason someone passes on a good deed. Be the reason people want to use a REALTOR® vs. an app.

Can't wait to see what the rest of 2020 bring us. Again, no sarcasm!

Anti-trust & Competition in the Real Estate Industry – Appearances Matter

Federal and state antitrust laws are designed to protect competition - free from restrictions, including price-fixing agreements, boycotts, "tying" arrangements, and market allocation arrangements. Antitrust laws also make it illegal to operate a monopoly and abuse the power of one who has a monopolistic market position.

The 2 most popular infractions in our industry are price fixing and boycotts. One need not directly say something. Courts have found that just implying something is enough. Appearances count, so, don't say anything that can be construed as price fixing or engaging in any activity to make decisions with others. Lastly, remember what you say in cyberspace stays in cyberspace forever. Avoid leaving disparaging comments about other firms or people on websites, social media and in emails and texts. This is also addressed under Article 15 of the REALTOR® Code of Ethics.

We encourage Principals to review their office's anti-trust policy with their associates frequently. As a member of the Association, you can also download and watch a free, short video at: <https://store.realtor.org/product/multimedia/antitrust-101-real-estate-professionals-download?sku=E135-112>

Annual Meeting and Installation of 2021 Officers & Directors

Due to ongoing concerns with COVID, our 100th Annual Meeting will be broadcast via Zoom at 6 pm on 10/8/2020. Watch for further announcements soon.

The REALTOR® Association encourages its members to continue to utilize virtual showings as much as possible to help minimize the spread of COVID 19. Rhode Island has stated that those involved with home tours of any means should follow the order issued by Governor Raimondo for Phase 3 to limit open houses to 1 person per 100 square feet. Be sure to adhere to Phase 3 Re-Opening Guidelines for REALTORS®, which you can find at: <https://reopeningri.com/wp-content/uploads/2020/06/Realtors-Phase-3.pdf>

Welcome New Members!

REALTOR® Members:

Isabel Betancur, Seamus Connole,
Kimberly Cullen, Ricardo De Los Santos,
Kelli Elligott, Benjamin Frink, Lisa
Glasberg, Sarah Harvey, Patricia Healy,
Laura Lee, Vladimir Lessage, G'Anna
LoBianco, William Mandell, Jonathan
Marcantonio, Paul Melo, Pamela Papa,
Katherine Parent, Venessa Perez, Kenneth
Phillips, Charles Ryan, Patricia Victoria

NRIBR Gets New Email Addresses

Effective 8/19/20, NRIBR has new email addresses. Be sure to update your address books – see the reverse of this newsletter for more.

2021 Membership Dues

NRIBR is pleased to report that there will be no dues increases for 2021 at the Local, State or National level. Members can expect to receive their online dues renewals by 10/1/20.

The Code - It's What Sets Us Apart

As part of the REALTOR® Association®, our members pledge to subscribe to and practice a professional Code of Ethics – this applies to, well, every day – as you work hard as a REALTOR® 7 days a week! The Code sets us apart from other real estate licensees and elevates the professionalism in our Northern Rhode Island Community. It requires, among other things, that REALTORS® treat all parties honestly, get agreements in writing, do not engage in any activity outside the scope of their real estate license, shall not knowingly or recklessly make false or misleading statements about other real estate pros, and that all their communications shall be truthful.

REALTORS® having direct personal knowledge of conduct that may violate the Code of Ethics involving misappropriation of client or customer funds or property, willful discrimination, or fraud resulting in substantial economic harm, should bring this to the attention of the NRIBR. Enclosed you will find a reference copy of the Code.

2021 Committees & Task Forces

Watch for our announcements beginning 10/1 with opportunities to give back to your industry in 2021.

Northern Rhode Island Board Calendar

**Denotes a virtual event*

- 09/02 12 - 1:30 pm | *Lunch n' Learn: Not Using Video? Get Over It!
- 09/07 Office Closed in Observance of Labor Day
- 09/14 6 - 9 pm | *REALTOR® Code of Ethics Class
- 09/23 10 - 11 am | *Is Your Website ADA Compliant?
- 09/29 5:30 - 7:30 pm | *New Member Orientation
- 09/30 10 - 11 am | *REALTOR® Safety Event
- 10/08 6 - 8 pm | *Annual Meeting
- 10/12 Office Closed in Observance of Columbus Day
- 11/11 Office Closed in Observance of Veteran's Day
- 11/16-18 *NAR Annual REALTOR® Convention
(Dates Tentative)


Members may register for any NRIBR programs on our calendar at www.nribr.realtor.


How to Contact Us

Suzanne M. Silva, RCE, Chief Executive Officer
 Erin Herzog, Director of Membership
 Maria Glanvill, Executive Assistant
 Jocelyn Hopkins, Membership & Marketing Administrator

Our mission is to provide our members with the tools and resources to support their success.

2178 Mendon Rd., Ste 400, Cumberland, RI 02864
 (401) 333 -6343

 nribr@nrirealtors.org | www.nribr.realtor

 www.facebook.com/NorthernRhodeIslandBoardOfRealtors/

 www.bit.ly/NRIBRYoutubeChannel

 www.instagram.com/northernrhodeislandrealtors

Slate of 2021 Officers & Directors

Watch out for your electronic ballot on 9/17 and please vote your approval on the 2021 Slate of Officers & Directors in accordance with our Bylaws:

Executive Committee

Rob Williamson, President
 Alexander Parmenidez, President-Elect
 Arianne Tanasio, Treasurer
 Anne McCrann, Corporate Secretary
 Christopher Whitten, Immediate Past President

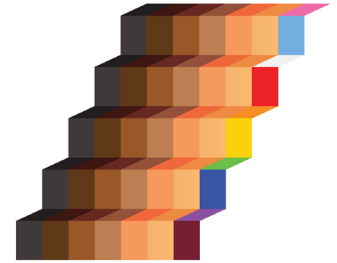
Directors with terms expiring 10/31/2022

Stacy Corrigan
 Michele Cerreta
 Michelle Keach

Directors with terms expiring 10/31/2021

Jan D'Angelo
 Jennifer Lemme

**WE'RE REALTORS®,
 1.4 MILLION STRONG,
 STEPPING UP FOR
 WHAT'S RIGHT.**



REALTORS® are members of the National Association of REALTORS®
 Learn more at nar.realtor/fair-housing

**Don't
 Forget
 to Vote!**

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Northern Rhode Island Board of REALTORS®
 2178 Mendon Road, Suite 400
 Cumberland, RI 02864