



From Your President. . . **Pete Dufresne**



2nd Quarter-2018

Dear Members,

I recently returned from Washington, DC, where I attended the National Association of REALTORS® Mid-year REALTOR® Party Meetings. As part of a RI contingency bringing REALTOR® and homeowner concerns to Capitol Hill, I was pleased to represent the members of the Northern Rhode Island Board of REALTORS® in meeting with Senators Reed and Whitehouse and Representatives Langevin and Cicilline and to join with 9,000 other REALTOR® Association leaders from across the U.S. speaking out on tax policy, equal access to housing opportunities, the national flood insurance program, and strong support for net neutrality protections.

At the Mid-Year Meetings, the Directors of the National Association of REALTORS® (NAR) approved their 2019 budget, which included a \$30 increase in their dues. The NAR had not increased dues since 2008. The coming increase was a component of their S.M.A.R.T. budget, which will fund several initiatives, to position REALTORS® for success into the future. You can see the full breakdown on www.nar.realtor/smartbudget

The NAR Directors also took additional steps to increase professionalism in the industry by adopting 2 changes to the REALTOR® Code of Ethics and Arbitration Manual. These include giving local Associations, under changes to Sections 23 (j) and (n) of the Manual, should they choose to adopt the policy, the opportunity to publish the names of members and the nature of their violations after a second violation of the Code of Ethics. It can also release a photograph of the member as part of the public disclosure. In another big change to Standard of Practice 1-7, a listing broker or agent is required to respond in writing that an offer was submitted to the seller if the cooperating broker who submitted the offer so requests. The listing broker or agent must respond in the affirmative unless the seller has provided written notification waiving the obligation to have the offer presented. These changes take effect 1/1/19.

I would like to express my gratitude to the Housing Opportunities Committee of the Greater Providence Board of REALTORS® for including the membership of the NRIBR in its 6/7 program: *Bridge the Gap with Intentional Inclusion and a 50th Anniversary Commemoration of the Fair Housing Act*. This program was held at the Showcase Cinemas, featured a dynamic national speaker (Marki Lemons-Rhyal) and offered 3 FREE real estate continuing education credits for our members.

I would also like to thank the Board staff and our Community Action Committee for organizing our 6/4 Trivia Night fundraiser at The Twisted Hop, to benefit our 2018 charitable partner: *Community Care Alliance*. I am most appreciative of our generous sponsors of this event:

Glenn Andreoni, Esq, of the Law Offices of Glenn Andreoni
John Dolbec of First Home Mortgage
David Johansen of Homestar Mortgage
Ross Silva & David DeCubellis of Navigant Credit Union

Finally, the Board will be contacting those members whom we have no certificate on file for their REALTOR® Code of Ethics class for the 5th biennial (1/1/17 – 12/31/18). Should you be contacted, please submit your certificate so that we may update your record for compliance with this membership requirement. The Board is not automatically notified when you complete a course, and we depend on your cooperation.

Wishing you all a safe and happy Summer!



Welcome New Members!

Affiliate Members: Andrea Alessandro, C.A.T.I.C.; Sherry Fonseca, Centreville Bank.

REALTOR® Members: Cheryl Casserly, Camron Charchafiah, Klaudia Cournoyer, Brian Curley, Kathleen Faria, Nancy Faucher, Deborah Flanagan, Gregorio Guzman, Sally Him, Shannon Krasnowiecki, Bruce Lane, Amanda Loux, Michael Marini, Jason Pacheco, Michelle Pezza, Dawn Prewitt, Gregory Varatta, Andrew Whitehead.

Dues Saving Program

As an entrepreneur, a best practice for you is to develop a budget for your annual business and licensing expenses, and then plan to set aside funds to meet those expenses. The REALTOR® Association offers a dues savings plan to its members through the REALTORS® Federal Credit Union* as well as helpful webinars such as "Your 2018 Business Plan" and "Building a Better Budget". Learn more on www.realtorsfcu.org.

**Membership eligibility and primary savings account are required to become a Credit Union member. Federally insured by NCUA.*

Updates to Diamond Sales Awards Program – effective immediately



In April, the NRIBR Directors adopted updates to the rules and regulations on this annual Board program in order to streamline and ensure integrity in the review process. One such change is the requirement that all team applications must be submitted with a Team MLS ID, as established by the RI Multiple Listing Service, and not individual MLS ID's. To see all the updates, which apply to the 2018 applications that would be filed in early 2019, by those members wishing to participate, please see the awards page on www.nribr.realtor. Thank you for your cooperation!

2018 NRIBR Student Winners

Our Board of Directors presented the two \$1,000 NRIBR 2018 scholarships to Micayla Bourski of Pawtucket and Griffin Lamoureux of



Cumberland on 4-19-18. Thank you to our members and friends for their donations in support of this annual program. Best of luck to our scholars!

Upcoming Events

- 6/7 – REALTOR® Code of Ethics class
- 9/10 – New Member Orientation Program
- 9/10 – RI Sales Pre-Licensing classes begin

For more information on the above, please see our calendar on www.nribr.realtor

How to contact us:

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Donna Andrews, RCE, Chief Executive Officer
Suzanne M. Silva, RCE, Chief Operating Officer
Erin Herzog, Membership Director
Kate Leach, Administrative Assistant

Our mission is to provide our members with the tools and resources to support their success.



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