

A letter from your President Chris Whitten



Hello Northern RI friends! I'm writing this from 37,000 feet above Kansas as I fly back from the annual NAR REALTOR® Conference and Expo in San Francisco. It was truly an honor to represent our board. Thanks for the opportunity.

This conference has filled me with so many great emotions. The biggest being gratitude. It's taken me a dozen years in this business to realize the true value of being a REALTOR®. The National Association of REALTORS® is nearly 1.4 million strong, made up of the world's most caring, resilient and passionate people you can find. We are led by the cream of the crop: selfless leaders that give up valuable time with their families and businesses to ensure the future rights of homeownership for everyone through hard work, research and (most importantly) listening to others. They also work hard to ensure this great profession that we sometimes take for granted adapts with the changes in the marketplace by providing us with innovative tools, an abundance of marketing power for our businesses and the collective voice we need to thrive. I'm ashamed it's taken me this long into my career to see the strength in that blue R. For all that NAR provides us, both tangible and intangible, I am extremely grateful.

I am also grateful for our volunteer leaders at the state level, of which there are too many to name. RIAR and Statewide MLS are filled with tremendous leaders and staff that not only have our backs, but our client's backs as they adapt to the latest market trends, advancements in technologies and statehouse policies in this ever-changing real estate world. We are in gentle hands in 2020 as my good friend, Shannon Buss, takes her role as the 2020 President of RIAR. Her greatest strength is her ability to listen. I strongly urge you to reach out to her with any concern or great idea. For all our leaders at RIAR and State-Wide MLS, I am extremely grateful.

Lastly, I am overwhelmingly grateful for the rich history, generous hearts and overall salt-of-the-earth members we have at the Northern RI Board of REALTORS®. Yeah... I'm talking about you! The passion we have for our community, each other and our clients is immeasurable. That also extends to the great staff that continues to work long hours (always with a warm smile) to ensure we have what we need, both at the moment and in the future. Our leadership team, committee chairs and members at NRIBR are some of the most caring and passionate in the state. You selflessly give your valuable time to better our Board, as well as our local communities. For your generous hearts and tireless hard work, I am extremely grateful.

This is just a glimpse of all the hard work, compassion and dedication at all three levels that is truly the backbone of what makes this the greatest profession in the world. We have the ability to touch so many lives in what we do. Please use this as a friendly reminder as you pay your annual dues, generous RPAC donations and scholarship gifts. What we get for our dues is truly priceless.

It's an honor to serve as your president in the upcoming year. Please know I'm always available by call/text/email to listen to your ideas, thoughts or concerns. We are in this together. Let's continue to work together to keep this great momentum moving forward. I urge you to reach out and ask how you can get involved — pay it forward, as many great volunteer leaders have before us. Volunteering for even one hour in 2020 could lead to such great things. Together we truly can make a difference. Let's do this!

Welcome New Members!

Affiliate Members:

Kevin Hurteau, Movement Mortgage; Steven Lennon, Citizens Bank; Sarah Nessett, MLG pc

REALTOR® Members:

Ashley Bessette, Peter Bredemeier, Karissa Briceno, Jacqueline Calia, Alexis Cardoso, Gregory Costa, Nicholas DelCarpini, Olga Garza, Amanda Hannon, Wayne Hannon, Magen Hoang, Matthew Larocque, Elvis Macedo, Justin Martin, Jose Morales, Raymond Moreau, Kimberley Perry, Frank Polidoro, Jacquelyn Robinson, Deitra Roman, Robin Uralowich, Amaury Valdera

September Member Survey

Thanks to everyone who completed our member survey in September, and congratulations to Stacie Arnold Puccetti of Boucher Real Estate – the lucky winner of the \$50 VISA gift card.

The top 3-ranked services/benefits were listed as: access to MLS, information and resources to help me in my business, and continuing education courses. The majority of respondents ranked their level of satisfaction with the Board as extremely satisfied and very satisfied. And most felt that the top 2 challenges facing the industry today were the lack of inventory followed by non-traditional business models.

A number of comments were provided, with professionalism in the industry being a common theme. These will be shared with various Board committees as they work to plan objectives in the coming year.

As a volunteer organization, we are thankful to all members who recently came forward to volunteer for a committee or task in the coming year. If you missed the 11/4 sign-up deadline, please contact Maria Glanvill for more information at (401) 333-6343.

Are You a Good Neighbor?

We always enjoy hearing about the great things our members are doing to be a good neighbor in their community. Please submit your stories to Suzanne Silva, RCE, at ssilva@nribr.realtor any time!

Gallery



NRIBR 2019 President, Michael Lambrese and 2020 President, Chris Whitten, presented \$5,350 to Woonsocket's Community Care Alliance. Pictured in center is Colleen Joubert, Director of Development.



NRIBR teamed up with GPBOR members for a Habitat For Humanity Build on 10/5 in Woonsocket. Good job, everyone!

Upcoming Events

11/21	2 - 4 pm Pathways to Professionalism Class
11/28 - 11/29	Office Closed for Thanksgiving Holiday Break
12/5	12 pm Lunch n' Learn: SBA Resources & the Power of Touch Marketing
12/5	6 pm Annual Holiday Party
12/10	5 pm REALTOR® Code of Ethics
12/11	5:30 - 7:30 pm Pathways to Professionalism Class
12/24 - 25	Office Closed for Christmas Holiday Break
1/1	Office Closed for New Years Day Holiday

Annual Holiday Party on 12/5 at Skyline at Waterplace

Our Annual Holiday Party, jointly held with the Greater Providence Board of REALTORS®, is Thursday, December 5 from 6:00 - 9:00 PM. Members, friends and family are all invited to this festive event! The cost is \$35 per person and includes hors d'oeuvres, dinner stations, dessert, valet, and an on-site caricature artist. Cash bar will be available. Please register online no later than Wednesday, 11/29, via our online calendar at www.nribr.realtor. No shows will be billed \$35 per person. We gratefully thank all of our generous sponsors of this event. See them on www.nribr.realtor and give them your support.

Real estate License renewals are coming up in April 2020!

So, update your email with the Department of Business Regulation on their website at <http://www.dbr.ri.gov/updateinformation/>

How to Contact Us
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<http://bit.ly/NRIBYouTubeChannel>

Suzanne M. Silva, RCE, Chief Executive Officer
Erin Herzog, Director of Membership
Maria Glanvill, Executive Assistant
Jocelyn Hopkins, Membership & Marketing Administrator

Our mission is to provide our members with the tools and resources to support their success.

All Northern Rhode Island Board of REALTORS® Memberships Expire 12/31/2019

Per our bylaws, 2020 membership dues were due by 10/31. If you have yet to log on to your account in our member portal (located on www.nribr.realtor) and pay your 2020 dues, please do so by 12/31. Fees will be incurred if payments are made past 12/31 at 11:59 pm.

During this holiday season and always, we are grateful to you for your membership and support. Wishing you and yours a joyous holiday season!



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